

Ref No: RML/2021-22/110

Date: July 28, 2021

To,

BSE Limited
Scrip Code: 543228

National Stock Exchange of India Limited
NSE Symbol: ROUTE

Dear Sir/Madam,

Sub: Press Release: Financial Results

This is further to our intimation reference RML/2021-22/109 dated July 28, 2021 wherein we have submitted the financial results for the quarter ended June 30, 2021.

A Press Release being issued in this regard is enclosed.

You are requested to take the above information on record.

Thanking you,

Yours faithfully,

For Route Mobile Limited

Rathindra Das
Head Legal, Company Secretary & Compliance Officer

Encl: as above

ROUTE MOBILE LIMITED ANNOUNCES Q1 FY22 RESULTS

Q1 FY22 Revenue from Operations stands at Rs. 377.5 crore, PAT stands at Rs. 34.3 crore

Mumbai: July 28, 2021: Route Mobile Limited (“Route Mobile”), a leading cloud communication platform service provider to enterprises, over-the-top (“OTT”) players and mobile network operators, has announced its financial results for the first quarter ended June 30, 2021.

Highlights for Q1FY22 (YoY) Consolidated Financials

- Revenue from operations stood at Rs. 377.5 crore as against Rs. 309.6 crore in Q1FY21
- EBITDA reported at Rs 49.1 crore as compared to Rs. 39.8 crore in Q1FY21
- Profit Before Tax stands at Rs 42.9 crore as against Rs. 33.3 crore in Q1FY21
- Profit After Tax reported was at Rs. 34.3 crore as against Rs. 26.9 crore in Q1FY21
- EPS stands at Rs. 5.86 (basic) and Rs. 5.73 (diluted)

Q1 FY22 vs Q4 FY21 (Consolidated)

Revenue from operations for the quarter ended June 30, 2021 stood at Rs. 377.5 crore as compared to Rs. 362.4 crore in Q4 FY21.

The Earnings before Interest, Tax, Depreciation and Amortization (Core EBITDA) stood at Rs. 49.1 crore in Q1 FY22 as against Rs. 51.5 crore in Q4 FY21. The Company’s EBITDA margin stood at 13.0%

Profit Before Tax (PBT) stood at Rs. 42.9 crore for Q1 FY22 as compared to Rs. 42.5 crore in Q4 FY21. The company’s PBT margin stood at 11.3%

Profit After Tax (PAT) reported stood at Rs. 34.3 crore for Q1FY22 as against Rs. 35.5 crore in Q4 FY21. PAT margin stood at 9.1%

Commenting on the results, **Mr. Rajdipkumar Gupta, Managing Director & Group Chief Executive Officer, Route Mobile Limited**, said, *“Even in these unprecedented times, we’re poised to capitalize on the growing need to simplify communications, by introducing next-level solutions that are driven by the digital acceleration across markets, with a single aim to deliver superlative customer experience.”*

About Route Mobile Limited (www.routemobile.com) (BSE: 543228; NSE: ROUTE)

Established in 2004, Route Mobile Limited ("RML") is a cloud communications platform service provider, catering to enterprises, over-the-top (OTT) players and mobile network operators (MNO). RML's portfolio comprises solutions in messaging, voice, email, SMS filtering, analytics and monetization. RML has a diverse enterprise client base across a broad range of industries including social media companies, banks and financial institutions, e-commerce entities and travel aggregators. RML is headquartered in Mumbai, India with a global presence in Asia Pacific, Middle East, Africa, Europe and North America.

For more information, contact:

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DISCLAIMER:

Certain statements that are made in the Press Release may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, inflation, litigation, etc. Actual results might differ substantially from those expressed or implied. Route Mobile Ltd. will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.