

Ref No: RML/2025-26/576

Date: May 7, 2025

To,  
**BSE Limited**  
**Scrip Code: 543228**

**National Stock Exchange of India Limited**  
**Symbol: ROUTE**

Dear Sir/Madam,

**Sub: Press Release: Financial Results**

This is further to our intimation reference RML/2025-26/575 dated May 7, 2025 wherein we have submitted the Audited Financial Results for the last Quarter & Year ended on March 31, 2025.

A Press Release being issued in this regard is enclosed and the same is also available on the website of the Company at [www.routemobile.com](http://www.routemobile.com)

You are requested to take the above information on record.

Thanking you,  
Yours truly,  
**For Route Mobile Limited**

---

**Rathindra Das**  
**Group Head Legal, Company Secretary & Compliance Officer**  
**M. No.: F12663**

**Encl:** as above



## Media Release

### Route Mobile Limited Announces Q4 FY25 & FY25 Results

**FY25 Revenue from operations stands at Rs. 4,575.62 crore, PAT stands at Rs. 333.93 Crore**

**Mumbai, May 07 2025:** Route Mobile Limited (“Route Mobile”), a leading cloud communication platform service provider to enterprises, over-the-top (“OTT”) players and mobile network operators, has announced its financial results for the fourth quarter and full year ended on 31 March, 2025.

#### Highlights for Q4FY25 (YoY) Consolidated Financials

- Revenue from operations stood at Rs. 1,175.00 crore as against Rs. 1,017.03 crore in Q4FY24
- Profit Before Exceptional Item and Tax stands at Rs 103.68 crore as against Rs. 107.59 crore in Q4FY24
- Profit After Tax reported was at Rs. 60.28 crore as against Rs. 95.16 crore in Q4FY24
- Profit After Tax, adjusted for Exceptional Item, was at Rs. 85.01 crore as against Rs. 93.36 crore in Q4FY24
- EPS stands at Rs. 8.98 (basic) and Rs. 8.98 (diluted)

#### FY25 Vs FY24 (Consolidated)

Revenue from operations for the full year ended 31 March, 2025, stood at Rs. 4,575.62 crore as against Rs. 4,023.29 crore in FY24.

Profit Before Exceptional Item and Tax stood at Rs. 444.56 crore for FY25 as against Rs. 438.24 crore in FY24.

Profit Before Tax (PBT) stood at Rs. 426.11 crore for FY25 as against Rs. 455.08 crore in FY24.

Profit After Tax (PAT) reported at Rs. 333.93 crore for FY25 as against Rs. 388.84 crore in FY24.

Profit After Tax, adjusted for Exceptional Item, was at Rs.352.38 crore for FY25 as against Rs. 372.00 crore in FY24.

Commenting on the Company’s FY25 performance, **Mr. Gautam Badalia, Chief Executive Officer, Route Mobile Limited**, said, “I’m pleased to report strong revenue growth over the past year, driven by broad-based demand and continued client diversification. This resilience enables us to navigate sectoral and geographic headwinds with confidence. As we look ahead to FY26, we remain optimistic about further business expansion. While gross profit margins



faced temporary pressure, our top-line performance validates the strength of our expansion strategy. We remain focused on expanding our market share and driving sustainable, long-term profitability through optimization initiatives”.

**Mr. Rajdipkumar Gupta, Managing Director, Route Mobile Limited, added,** “I would like to congratulate our teams who have done a phenomenal job in maintaining our growth trajectory. The industry has faced certain headwinds in the last few quarters, which we are navigating cautiously. In the coming year, we see the industry evolving with several new innovations in Digital Identity and Telco APIs and we are confident of leading these trends. I look forward to a stronger FY26”.

**About Route Mobile Limited ([www.routemobile.com](http://www.routemobile.com)) (BSE: 543228; NSE: ROUTE)**

Established in 2004, Route Mobile Limited ("RML") is a cloud communications platform service provider catering to enterprises, over-the-top (OTT) players, and mobile network operators (MNOs). RML's portfolio comprises solutions in Business Messaging, Voice, Email, SMS filtering, analytics, and monetization. RML has a diverse enterprise client base across various industries, including social media companies, banks and financial institutions, e-commerce entities, and travel aggregators. RML is headquartered in Mumbai, India, with a global presence in Asia Pacific, the Middle East, Africa, Europe, and the Americas. Route Mobile is now a part of Proximus Group, a provider of digital services and communication solutions operating in Belgium and international markets.

**About Proximus Global**

Proximus Global, combining the strengths of Telesign, BICS, and Route Mobile, is transforming the future of communications and digital identity. Together, our solutions fuel innovation across the world's largest companies and emerging brands. Our unrivaled global reach empowers businesses to create engaging experiences with built-in fraud protection across the entire customer lifecycle. Our comprehensive suite of solutions – from our super network for voice, messaging, and data, to 5G and IoT; and from verification and intelligence to CPaaS for personalized omnichannel engagement – enables businesses and communities to thrive. Reaching over 5 billion people worldwide, securing more than 180 billion transactions annually, and connecting 1,000+ destinations, we honor our commitment to connect, protect and engage everyone, everywhere.

**Additional Resources**

Follow Route Mobile on LinkedIn: <https://in.linkedin.com/company/routemobilelimited>

Follow Route Mobile on Twitter: [https://twitter.com/route\\_mobile](https://twitter.com/route_mobile)

Become a fan of Route Mobile: <https://www.facebook.com/Routemobilelimited>

**For more information, contact:**

**Mr. Sumiit Zawar**

Email: [press@routemobile.com](mailto:press@routemobile.com)

Tel: +91-22-40337676



**Ms Pooja Choudhary**

Email: pooja.choudhary@conceptpr.com

Contact: +91 96198 55711

**DISCLAIMER:**

*Some of the statements, concerning our future growth prospects, in this communication may be forward looking statements within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, ability to maintain and manage key customer relationships, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, war, pandemic, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The Company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.*