

#### **Registered & Corporate Office:**

**Route Mobile Limited** 

SanRaj Corporate Park - 4th Dimension, 3rd floor, Mind Space, Malad (West), Mumbai - 400 064, India +91 22 4033 7676/77-99 | Fax: +91 22 4033 7650 info@routemobile.com | www.routemobile.com CIN No: I72900MH2004PLC146323

Ref No: RML/2025-26/633

Date: November 06, 2025

To,

BSE Limited Scrip Code: 543228 National Stock Exchange of India Limited Symbol: ROUTE

Dear Sir/Madam,

## Sub: Monitoring Agency Report for the Quarter ended September 30, 2025

Pursuant to Regulation 32(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed herewith Monitoring Agency Report in respect of utilization of proceeds of IPO for the Quarter ended September 30, 2025 issued by Axis Bank Limited, Monitoring Agency.

You are requested to take the above information on your record.

Thanking you,
Yours truly,
For Route Mobile Limited

## **Tejas Shah**

Company Secretary & Compliance Officer ICSI Membership No: A34829

Encl: as above

### AXB/CO/ 2025-26/44 November 06, 2025

To, Route Mobile Limited

4th Dimension, 3rd Floor, Mind Space, Malad (West), Mumbai 400 064, Maharashtra, India.

Dear Sir.

# Sub.: Route Mobile Limited - Initial public offering of equity shares by the Company aggregating upto INR 2400 Million.

We write in our capacity of Monitoring Agent to the Company and refer to our duties cast under Regulation 41(2) of the Securities & Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations, 2018.

In terms of above, please find attached the Monitoring Report for the quarter ended on Sep 30, 2025, as per Schedule XI of the aforesaid SEBI Regulations.

Request you to kindly take the same on records.

Thanking you.

#### For and on behalf of Axis Bank Ltd

**Authorized Signatory** 



#### Report of the Monitoring Agency

Name of the Issuer: Route Mobile Limited

For Quarter ended: Sep 30, 2025

Name of the Monitoring Agency: Axis Bank Limited

- (a) Deviation from the objects: **No deviation from objects (relevant comments are specified in the report below)**
- (b) Range of Deviation: Not applicable (relevant comments are specified in the report below)

#### Declaration:

We declare that this report is based on the format as prescribed by SEBI (ICDR) Regulations, 2018, as amended. We further declare that this report provides a true and fair view of the utilization of issue proceeds.

We declare that we do not have any direct / indirect interest in or relationship with the issuer/promoters/directors/management and also confirm that we do not perceive any conflict of interest in such relationship / interest while monitoring and reporting the utilization of issue proceeds by the issuer. We also declare that the certificate is provided on the basis of management representation and certification provided by the independent chartered accountant.

#### For and on behalf of Axis Bank Ltd

Sunita Digitally signed by Sunita Mithlesh Kumar Pathak Numar Pathak N

Name: Sunita Pathak Date: November 06, 2025



#### 1) Issuer Details:

Name of the issuer : Route Mobile Limited

The names of the promoters of the issuer: Proximus Opal S.A./N.V., Sandipkumar Gupta, and

Rajdipkumar Gupta

Industry/sector to which it belongs : Cloud Communication platform as a service ("CPaaS").

2) Issue Details:

lssue Period : 09th September, 2020 – 11th September, 2020

Type of Issue (public/rights) : Public Issue
Type of specified securities : Equity Shares

Grading : As this is an offer of Equity shares, no

credit rating agency has been appointed in respect of obtaining grading for the

offer

Issue size : Fresh issue of INR **2400 Million** 

### 3) Details of the arrangement made to ensure the monitoring of issue proceeds:

Particulars	Reply	Comments of Monitoring Agency	Comments of the Board of Directors
Whether all the utilization is as per disclosure in Offer Document?	Yes	INR 1580.91 million has been utilised as on Sep 30, 2025, and the balance amount is still lying in the bank account.	Yes
Whether Shareholder approval is obtained in case of material deviations# from expenditures disclosed in Offer Document?	Not applicable	Not applicable	Not applicable
Whether means of finance for disclosed objects of the Issue has changed?	No	No	There is no change
Any major deviation observed over the earlier monitoring agency reports?	No	No	No
Whether all Government / Statutory approvals related to the object(s) obtained?	Not applicable	Not applicable	Not applicable
Whether all arrangements pertaining to technical assistance/collaboration are in operation?	Yes	Yes	Yes
Any favorable events improving object(s) viability	No	No	No
Any unfavorable events affecting object(s) viability	No	No	No
Any other relevant information that may materially affect the decision making of the investors	None	None	None

 $<sup>^{\#}</sup>$  Where material deviation may be defined to mean:

- a. Deviation in the objects or purposes for which the funds have been raised;
- b. Deviation in the amount of funds actually utilized by more than 10% of the amount projected in the offer documents.

# 3) Details of object(s)s to be monitored:

(i) Cost of objects-



Particulars	Amount in INR. Million
Gross Proceeds from the Fresh Issue	2400.00
(Less) Offer expenses*	169.09
Net Proceeds	2230.91

<sup>\*</sup> Total issue expenses attributable to Route Mobile Limited is 178.42 mn. Thus additional INR 9.33 mm is paid by the Company from General corporate expenses.

(Give Item by Item Description for all the Objects Stated in Offer Document separately in following format)

SI.	Item Head	Original Cost	Revised	Comments	Comments of the Board of Directors		
No		(as per Offer	Cost	of	Reason	Proposed	Particulars of
		Document)	INR In	Monitoring	of cost	financing	firm
		INR In millions	millions	Agency	revision	option	arrangements
							made
1	Repayment	365.00	NA	NA	NA	NA	NA
	or pre-						
	payment, in						
	full or part, of certain						
	borrowings						
	of our						
	Company						
2	Acquisitions	830.00	NA	NA	NA	NA	NA
	and other						
	strategic						
	initiatives						
3	Purchase of	650.00	NA	NA	NA	NA	NA
	office						
	premises in						
	Mumbai						
4	General	385.91	NA	NA	NA	NA	NA
	corporate						
	purpose	0.000.01					
	Total	2,230.91			<u> </u>		

## (ii) Progress in the objects-

(Give Item by Item Description for all the Objects Stated in Offer Document separately in the following format) – INR in millions

Sr No	Item Heads	Projected utilization of proceeds as per the offer document	Amount Utilized upto Sep 30, 2025	Total unutilized amount as on Sep 30, 2025	Remarks
1	Repayment or pre- payment, in full or part, of certain borrowings of the Company	365.00	365.00	Nil	Company has made the repayment of loan availed from HDFC bank INR 65 million and Kotak bank INR 300 millions (Refer Annexure 2)
2	Acquisitions and other strategic initiatives	830.00	830.00	Nil	(Refer Annexure 3)
3	Purchase of office premises in Mumbai	650.00	Nil	650.00	
	General corporate				



4	purposes (including IPO related expenses apportioned to the Company)	385.91	385.91	Nil	
	Total	2,230.91	1580.91	650.00	

# (iii) Deployment of unutilised Issue proceeds: INR in millions

SI. No	Type of instrument where amount invested*	Amount invested (INR in million)	Maturity date	Earnings (INR in million)	Return on Investment (ROI %)	Book Value as at the end of quarter (INR in million)
1	Fixed Deposit with Axis bank bearing FD no 920040055399996	19.99	09-Oct-25	5.62	6.70	25.61407
2	Fixed Deposit with Axis bank bearing FD no 920040055400094	19.99	09-Oct-25	5.62	6.70	25.61407
3	Fixed Deposit with Axis bank bearing FD no 920040055399336	19.99	01-Oct-26	5.32	5.00	25.30534
4	Fixed Deposit with Axis bank bearing FD no 920040055400216	19.99	01-Oct-26	5.25	5.00	25.23546
5	Fixed Deposit with Axis bank bearing FD no 920040055659434	15.00	15-Oct-25	4.48	6.70	19.47910
6	Fixed Deposit with Axis bank bearing FD no 920040055388899	19.90	09-Oct-25	5.67	6.70	25.56935
7	Fixed Deposit with Axis bank bearing FD no 920040055399158	19.99	01-Oct-26	5.32	5.00	25.30533
8	Fixed Deposit with Axis bank bearing FD no 920040055399679	19.99	01-Oct-25	5.70	6.70	25.56935
9	Fixed Deposit with Axis bank bearing FD no 920040055390520	19.90	09-Oct-25	5.67	6.70	25.56835
10	Fixed Deposit with Axis bank bearing FD no 920040055399857	19.99	09-Oct-25	5.62	6.70	25.61407



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	Fixed Deposit with Axis					
	bank bearing FD no		01.0-1.0/			
11	920040055399970	19.99	01-Oct-26	5.25	5.00	25.23546
	Fixed Deposit with Axis					
10	bank bearing FD no	10.00	09-Oct-25	5.40	/ 70	05 (0400
12	920040055399608	19.99	09-001-25	5.69	6.70	25.68499
	Fixed Deposit with Axis					
	bank bearing FD no					
13	920040055399475	19.99	01-Oct-26	5.32	5.00	25.30534
	Fixed Deposit with Axis					
	bank bearing FD no		00 0 -1 05			
14	920040055390805	19.90	09-Oct-25	5.67	6.70	25.56935
	Fixed Deposit with Axis					
15	bank bearing FD no	19.90	09-Oct-25	E /7	/ 70	25 5/025
15	920040055390177	19.90	07-061-23	5.67	6.70	25.56935
	Fixed Deposit with Axis					
16	bank bearing FD no 920040055659168	15.00	15-Oct-25	4.48	6.70	19.47909
10	720040033037100	13.00	13-001-23	4,40	0.70	17.47707
	Fixed Deposit with Axis					
17	bank bearing FD no 920040055389180	19.90	09-Oct-25	5.67	6.70	25.56935
	. =					
	Fixed Deposit with Axis bank bearing FD no					
18	920040055389698	19.90	09-Oct-25	5.67	6.70	25.56935
	Fixed Deposit with Axis bank bearing FD no					
19	920040055391057	19.90	09-Oct-25	5.67	6.70	25.56935
	Fixed Deposit with Axis					
	bank bearing FD no					
20	920040055399750	19.99	09-Oct-25	5.68	6.70	25.66734
	Fixed Deposit with Axis					
	bank bearing FD no		00.6 1.5-			
21	920040055400232	19.99	09-Oct-25	5.62	6.70	25.61407
	Fixed Deposit with Axis					
	bank bearing FD no	15.00	15 10 0005	4.40	/ 70	10.47010
22	920040055658907	15.00	15-10-2025	4.48	6.70	19.47910
	Fixed Deposit with Axis					
23	bank bearing FD no 920040055659845	10.00	15-10-2025	2.99	4 70	12.98560
23	720040033037043	10.00	10-10-2025	∠.77	6.70	12.70300



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	Fixed Deposit with Axis					
	bank bearing FD no					
24	920040055659670	2.94	15-10-2025	0.70	6.70	3.63916
	Fixed Deposit with Axis					
	bank bearing FD no		01-Oct-26			
25	920040055399815	19.99		5.25	5.00	25.23546
					6.70	
	Fixed Deposit with Axis					
26	bank bearing FD no 920040055399459	19.99	09-Oct-25	5.69		25.68499
20	720040033377437	17.77	07 001 20	J.07	6.70	23.00477
	Fixed Deposit with Axis					
	bank bearing FD no					
27	920040055400164	19.99	09-Oct-25	5.62		25.61407
	5. 15				6.70	
	Fixed Deposit with Axis bank bearing FD no					
28	920040055659528	15.00	15-10-2025	4.48		19.47910
					6.70	
	Fixed Deposit with Axis					
00	bank bearing FD no	15.00	15 10 0005	4.40		10.47000
29	920040055658367	15.00	15-10-2025	4.48	6.70	19.47909
	Fixed Deposit with Axis				0.7 0	
	bank bearing FD no					
30	920040055400313	19.99	09-Oct-25	5.62		25.61407
	5. 15				6.70	
	Fixed Deposit with Axis bank bearing FD no					
31	920040055658147	15.00	15-10-2025	4.48		19.47910
					6.70	
	Fixed Deposit with Axis					
20	bank bearing FD no	15.00	15 0 04 05	4.40		10.47000
32	920040055657438	15.00	15-Oct-25	4.48	6.70	19.47909
	Fixed Deposit with Axis				0.70	
	bank bearing FD no					
33	920040055658606	15.00	15-Oct-25	4.48		19.47909
	E. 15					
	Fixed Deposit with Axis bank bearing FD no					
34	921040067414497	9.70	20-Oct-25	1.34	3.25	11.03697
	Fixed Deposit with HDFC	· •• •				
6-	bank bearing FD no	40.00	10.6	4.00	,	50.1.4.50
35	50301145417314	48.22	13-Oct-25	4.92	6.50	53.14470

(iv) Delay in implementation of the object(s):

Object(s)	Completion Date		Delay (no. of days/ months)	Comments o Directors	f the Board of
	As per the Offer Document	Actual*		Reason of delay	Proposed course of action
Nil					



\* In case of continuing object(s), please specify latest/revised estimate of the completion date.

#### Annexure 1

## Repayment or pre-payment, in full or part, of certain borrowings of our Company

(INR In millions)

Date of payment	Payment made to	Amount	Purpose of Payment
19/09/2020	HDFC Bank	65.00	Repayment of loan
21/10/2020	Kotak Bank	90.00	Repayment of loan
25/10/2020	Kotak Bank	210.00	Repayment of loan
	Total	365.00	

## Annexure 2

# Acquisitions and other strategic initiatives

(INR In millions)

Date of payment	Payment made to	Amount	Purpose of Payment
01/10/2020	TeleDNA Communications Private Limited	120.00	Acquisition as per BTA agreement
06/11/2020	Shareholders of 365squared Ltd	272.275	Paid to Route Mobile UK as
22/01/2021	Shareholders of 365squared Ltd	16.217	final earnout payment for acquisition of 365squared Ltd
05/07/2021	Sarv Webs Private Limited	10.800	Paid to Sarv Webs Private
05/07/2021	Sarv Webs Private Limited	245.000	Limited pursuant to
11/08/2021	TDS paid on behalf of Sarv Webs Private Limited	1.290	Business Transfer Agreement
23/02/2022	/2022 Shareholders of Mr. Messaging FZE		Paid to Routesms Solutions FZE for acquisition of Mr. Messaging FZE
	Total	830.00	

