

Ref No: RML/2025-26/648

Date: February 9, 2026

To,
BSE Limited
Scrip Code: 543228

National Stock Exchange of India Limited
Symbol: ROUTE

Sub: Press Release

Dear Sir/Madam,

Please find enclosed Press Release titled “**Route Mobile Limited announces Q3 FY26 Results and Leadership Update.**”

This disclosure is made in accordance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

A Press Release being issued in this regard is enclosed and the same is also available on the website of the Company at www.routemobile.com.

You are requested to take the above information on record.

Thanking you

Yours truly,
For **Route Mobile Limited**

Tejas Shah
Company Secretary & Compliance Officer
ICSI Membership No.: A34829

Encl: as above

Press Release

Route Mobile Limited announces Q3 FY26 Results and Leadership Update

Q3FY26 Revenue from operations stands at Rs. 1,107.06 crore, PAT stands at Rs. 102.56 crore

Mumbai, February 09, 2026: Route Mobile Limited (“Route Mobile”), a leading cloud communication platform service provider to enterprises, over-the-top (“OTT”) players, and mobile network operators has announced its financial results for the quarter ended on December 31, 2025, alongside a leadership transition.

Highlights for Q3FY26 Vs Q3FY25 (Y-o-Y) Consolidated Financials

- Revenue from operations stood at Rs. 1,107.06 crore as against Rs. 1,183.79 crore in Q3FY25
- Profit Before Tax stands at Rs. 135.21 crore as against Rs. 106.95 crore in Q3FY25
- Profit After Tax reported was at Rs 102.56 crore as against Rs 85.47 crore in Q3FY25
- EPS stands at Rs. 15.51 (basic) and Rs. 15.51 (diluted) for Q3FY26

Q3FY26 Vs Q2FY26 (Sequential) Consolidated Financials

- Revenue from operations stood at Rs. 1,107.06 crore for Q3FY26 as compared to Rs. 1,119.42 crore in Q2FY26
- Profit Before Tax (PBT) stood at Rs. 135.21 crore for Q3FY26 as compared to Rs. 2 crore in Q2FY26. PBT margin stood at 12.2% in Q3FY26
- Profit After Tax (PAT) reported at Rs. 102.56 crore for Q3FY26 as against a loss of Rs. 18.83 crore in Q2FY26. PAT margin stood at 9.3% in Q3FY26

The Company also announced that its Board of Directors has re-designated **Mr. Rajdipkumar Gupta** as the Managing Director of the Company, effective February 9, 2026, upon his ceding the role of Chief Executive Officer. He shall continue to be considered a Whole-time Key Managerial Personnel (“KMP”) of the Company in accordance with the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”). All other terms of his appointment, as earlier approved by the Board and the Shareholders, remain unchanged.

In addition to his role as Managing Director, Mr. Gupta will step into the role of Advisor to Mr. Seckin Arikan, CEO of Proximus Global and Chairman of the Route Mobile Group Board. Mr. Gupta also retains his equity interest in Proximus Global via Clear Bridge Ventures LLP, underscoring the long-term partnership established through Route Mobile’s founders’ reinvestment during Proximus Global’s (formerly Proximus Opal) formation and integration.

Further, the Company announced that its Board of Directors has elevated **Mr. Tushar Agnihotri** to the role of Chief Executive Officer and KMP, effective February 9, 2026. With extensive experience in CPaaS and a strong background in sales and operations, Mr. Agnihotri will lead the Company’s overall operations and drive strategic initiatives aimed at accelerating growth and profitability. He will continue to work closely with Mr. Gupta to translate the Group’s strategy into tangible, sustainable outcomes for Route Mobile. This strengthened leadership structure brings added clarity and focus, positioning the Company for its next phase of sustainable and profitable growth.

Mr. Seckin Arikan, Chairman of the Board, Route Mobile Limited and CEO, Proximus Global, commented, “Our performance this quarter reflects solid profitable growth. Despite a transitional period in parts of the portfolio, disciplined execution drove solid margin expansion thanks to strong seasonal contributions across regions. I would like to congratulate Mr. Agnihotri on his appointment as CEO and am confident his industry experience will drive our continued growth. I also extend sincere thanks to

Mr. Gupta for his leadership in shaping Route Mobile's success and look forward to benefiting from his continued expertise as Managing Director and Advisor to the Board. As we advance our strategy, we remain committed to building a scalable, differentiated business supported by a solid pipeline and the strengths of Proximus Global."

Mr. Rajdipkumar Gupta, Managing Director, Route Mobile Limited, added, "Q3 25-26 saw slightly downward revenue as we managed a transitional period in certain segments of our business. More importantly, our gross margins have strengthened considerably, driven by new customer additions in higher-margin segments, demonstrating the effectiveness of our portfolio optimization strategy. I am grateful to our teams across geographies for their dedication and agility in executing this strategic shift while delivering consistent service quality to our customers."

About Route Mobile Limited (www.routemobile.com) (BSE: 543228; NSE: ROUTE)

Established in 2004, Route Mobile Limited ("RML") is a cloud communications platform service provider catering to enterprises, over-the-top (OTT) players, and mobile network operators (MNO). RML's portfolio comprises solutions in messaging, voice, email, SMS filtering, analytics, and monetization. RML has a diverse enterprise client base across various industries, including social media companies, banks and financial institutions, e-commerce entities, and travel aggregators. RML is headquartered in Mumbai, India, with a global presence in Asia Pacific, the Middle East, Africa, Europe, and the Americas. Route Mobile is now a part of Proximus Group, a provider of digital services and communication solutions operating in Belgium and international markets.

About Proximus Global

Proximus Global, combining the strengths of Telesign, BICS, and Route Mobile, is transforming the future of communications and digital identity. Together, our solutions fuel innovation across the world's largest companies and emerging brands. Our unrivaled global reach empowers businesses to create engaging experiences with built-in fraud protection across the entire customer lifecycle. Our comprehensive suite of solutions – from our super network for voice, messaging, and data, to 5G and IoT; and from verification and intelligence to CPaaS for personalized omnichannel engagement – enables businesses and communities to thrive. Reaching over 5 billion people worldwide, securing more than 180 billion transactions annually, and connecting 1,000+ destinations, we honor our commitment to connect, protect and engage everyone, everywhere.

Additional Resources

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